

## **“HOW MUCH WILL DR. DAS METHOD™ IMPLANT AND COSMETIC DENTISTRY COST?”**

You've made the right choice to get your dental care done with Dr. Das's unique Method™ of Dentistry. Almost every patient that Dr. Das's sees finds that there is still hope and several options to choose from. After you choose one of Dr. Das's exclusive options to permanently solve your problems, you'll feel great about yourself having regained the normal chewing, long-lasting beauty, and comfort that you deserve.

Prospective patients often call and ask, “just give me a ball park on cost.” The truth is that a “ball-park” is where the Astros play and attempting to give you a range of costs for your specific situation over the phone is impossible without a diagnostic visit since your problems and needs are unique just to you. If we tried to have a “one size fits all fee”, some patients would underpay and others would overpay. Hardly anyone would feel this as being fair. Thus the entire purpose behind the complete dental physical visit is so that Dr. Das can give you your “one of a kind” specific options with exact and complete costs.

Here are some general rules about cost. **The actual fee for your care will likely be 4-5 times the amount you will ever guess.** Here's a rule of thumb for patients with serious dental problems. For every year you weren't taking care of your dentistry or for every year they you have been wearing bone destroying dentures or partial dentures, the cost to play “catch up” from all of the combined years of neglect is \$3000 to \$4500 for each year of neglect per jaw (you have TWO jaws). You can easily do this for yourself by counting your number of years of not addressing your serious problems or that you have been wearing partials and dentures and multiplying that number by \$3000-\$4500 to get a possible cost range. Again, this is an average...some will be far higher, some will be much lower.) This is an unfortunate side effect for not getting things done, the damaging consequences of long term denture and partial denture wear, or for just ignoring things over time.

For dental implants using "Teeth in an hour," full cosmetic makeovers, “teeth in a day”, or the rebuilding of deteriorated natural teeth, care often starts at an average of \$25,000-30,000 per jaw. In the most extreme cases, where patients waited a very long time to seek a solution, the care can surpass \$50,000 PER jaw; a very good reason not to put things off too long. Again, remember you have two jaws.

For **dental implants WITHOUT USING TEETH IN AN HOUR**, dental implant care starts at \$7500-\$10,000 per jaw to secure a denture.

The cost for **sedation care** if no dental implants are involved starts at \$4,000-\$5,000 and goes up based on how serious your problems and your specific wants for your situation..

As you can see for any type of complex dental care, there is no way to arrive at an exact fee without a complete dental physical being performed.

Here are some ways that our other patients managed their costs and got their care done:

- Using cash (5%), credit (2.9%) and senior (5%) discounts for payment in full to reduce cost. -Based on prior credit approval, in-office financing terms of 3 months (interest free)
- Dental financing. We have several companies than can finance up to \$50,000 for care and in some cases even more based on your credit history.
- Budgeting for your care over 2 years to make it more affordable.
- We also offer a “cruise plan.” You pre-pay every two weeks until you build up a balance to start.
- Home equity loans; we can recommend several mortgage brokers to set this up.
- Loans from 401K/Pension plans; we can help initiate this with your HR department.
- Loans from life insurance policies; our accountant’s office can help with this.
- Medical Savings account through an employer’s cafeteria plan; we can talk to your HR dept.
- Gifts or Loans from friends or family members.
- Dental Insurance usually pays a maximum yearly benefit of \$1,000-2,000 for your care.
- Medical Insurance rarely covers anything related to the mouth (Dr. Das has only seen this one time!) In the event that your company administers its own plan (self-insured employers), your company administrator might allow implant care; your company would know the specifics.

Dr. Das Method™ Dentistry is tax deductible for most patients. Want to Know How Uncle Sam Can Help Pay for Your Dental Care? Even if you finance your care, you can deduct the full amount in the year that you start treatment. Your tax adviser can help with this.

Dr. Das and his unique Methods™ put him in a category by himself which means there is no good way to make apples to apples costs comparisons for care which solves your complex dental problems. Dr. Das also provides you things you won't get anywhere else. To name just a few: **Dr. Das is the one of the few dentists that can give you “Teeth in an Hour” with dental implants, that uses his exclusive & proprietary Methods of Implant & Sedation Dentistry to keep your total number of visits to an absolute minimum and that can take care of every dental problem you have in one single office location.** He also provides you with a unique dental warranty that you won't get anywhere else.

**ABOUT 2<sup>ND</sup> OPINIONS:** When considering this kind of dental care you should ask some very important questions before agreeing to care in another office besides Dr. Das’s because if you don’t you will likely have things happen that you did not expect. These including: finding that your care is highly inconvenient with far more offices, surgeries and number of visits than you ever imagined, that you are hit with surprise costs that were not discussed ahead of time, and that you have no warranty for your long term peace of mind. **SOME IMPORTANT QUESTIONS YOU SHOULD ASK INCLUDE:** Are the costs discussed with me all inclusive for everything that needs to be done from start to finish or will there be other fees at other offices during my care? Are there fees that you aren't able to discuss right now? If so, how much will these other fees be? Will all of my care be performed in

**one office? Exactly how many visits and surgeries will my care take and in how many different offices? How far apart are the multiple offices? Will all of the doctors involved with my care provide me with written dental warranties?**